

LIQUEFIED NATURAL GAS 5542-87 OR EQUIVALENT

COMMODITY REFERENCE NUMBER: S20190720LNGFROMRUSSIACIFCHINA

SOFT CORPORATE OFFER (SCO)

We, under penalty of perjury, represented by our Group Managing Director/CEO, with full legal and corporate authority and responsibility, hereby state and represent that it is our corporate intention on behalf of our Seller Gazpromneft-Khantos, hereby issue this SOFT CORPORATE OFFER (SCO), and that our supplier is capable and ready to execute a contract, for Liquefied Natural Gas 5542-87 (LNG), or equivalent under terms and conditions as specified hereunder, subject to the final contract.

1. Product Description:

Seller:	Gaspromneft-khantos
Origin/Supplier:	Russian Federation
Product:	LIQUEFIED NATURAL GAS 5542-87 OR EQUIVALENT
Specifications:	Specifications (see below specs)
Quantity:	50,000 metric tons (MT) first TRIAL order and subsequently a contract for 1,000,000 MTONS per month, a total of 12,000,000 MT for the year.
Term:	Twelve (12) months contract , with option to renew for another twelve (12) additional months up to (Five (5) years contract).
Delivery:	CIF TianJing Port or ZhouShan Port or ChaoFeiDian Port, China or ASWP.
Loading Port:	TBD (to be defined) by Gaspromneft-Khantos or from one of the ports of Novorossiysk/ primorysk/ Vladivostok or any Russian Safe Port.
Destination:	Chinese Port of TianJing Port or ZhouShan Port or ChaoFeiDian Port, China or ASWP.

2. Terms and Conditions (Normal contract terms) as outlined below:

End Seller CIF Price:	USD\$280 Gross / USD\$260 Net
Payment Instrument:	SBLC/ MT760/ MT799, PAYABLE 100% BY TT/MT103, AT DISCHARGE PORT (5) FIVE DAYS after the Discharge of the Cargo at the Destination Port and CIQ/SGS INSPECTION. SBLC must be issued by one of the top 20 banks or correspondent bank supporting the issuing bank.

CIF SELLER'S PROCEDURE

1. Buyer Issues:

- * ICPO
- * COMPANY PROFILE
- * COPY OF PASSPORT
- * BUYER'S BANK REFERENCE LETTER (DOCUMENT)

2. Seller issues Draft Contract (open for any amendments) to Buyer.

3. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement, along with RWA Letter signed and seal from Buyer's SWIFT issuing Bank.

4. Buyer and Seller meet for TIM (Table Talk Meeting if necessary) at Seller's company address.

5. Seller gives Partial proof of products:

- * Refinery Commitment to Supply
- * Certificate of Origin
- * Statement of availability of product
- * Product quality passport (Analysis test Report) By Russian Standard GOST

6. Buyer's bank sends SBLC MT760/MT799 to seller's nominated bank account for first month shipment within three to five working (banking) days, (whereas buyer fails to issue SWIFT in the next three to five (banking) days, buyer must pay a shipment guarantee sum of the cost of shipment which will be deducted from the total cost of the product).

7. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB).

- * A) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
- * B) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation
- * C) Copy of statement of availability of the product.
- * D) Copy of the refinery commitment to produce the product.
- * E) Copy of Transnet contract to transport the product to the loading port.
- * F) Copy of the port storage agreement.
- * G) Copy of the charter party agreement to transport the product to discharge port *
- H) Copy of Vessel Questionnaire 88.
- * I) Copy of Bill of Lading.
- * J) SGS Report at loading port.
- * K) Dip test Authorization (DTA) & ATBI) NOR/ETAm) Certificate of Ownership Transfer.
- * N) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy

8. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 12 – 15 days. The SGS inspection will be borne by the seller at the loading seaport and Buyer at the unloading sea port.

Buyer releases payment to Seller

TT/MT103 upon receipt of the shipping documents and confirmation of the Q&Q BY SGS/CIQ at destination port.

9. Seller pays commission within 48 hours by SWIFT MT103 to all intermediaries as signed NCNDA/IMPFA.

10. Contract for one or more years commence successfully.

ADDITIONAL DETAIL

1. PROCEDURES NON-NEGOTIABLE

* WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURES. PLEASE READ CAREFULLY, BE SURE TO UNDERSTAND AND ABLE TO FOLLOW PROCEDURES THAT HAVE BEEN SET.

* Non-Circumvention, Non-Disclosure Agreement All information in this soft corporate offer are confidential and all trading deals with all parties including seller and buyer depend on this offer are secret and non-disclosure and non-circumvention. All correspondents between Our Company and your company (your party) it's under Non- Circumvention, Non-Disclosure law. Product availability and acceptance Buyer Company are depending on seller decision.

* The ICPO must be complete identification of principle buyer signed, sealed and stamped, Contract; in buyer's company letter head with quantity per month/year, Target Price, Contract length, Buyer's own opinion of specification if any and any other relevant details.

2. COMMISSIONS

Commission is the difference between GROSS Price and NET Price. Seller pays commission to Seller Side and Buyer Side. The total commissions with the following:

* The 50% of total commissions closed Seller Side.

* The 50% of total commissions open Buyer Side

Buyer Side for example \$10 free if agent broker give letter from buyer to refinery, otherwise \$5 free for Buyer side.

The following document provides the legal basis for the Seller's transfer of these terms and parameters for preparing the contract, and shall become an integral part of the future contract. **This SCO is valid for up to 15 continuous business days (excluding weekends & holidays) from the date ISSUE.**

LNG SPECIFICATION

Component / Substance	Permissible limits
Gross Heating Value (GCV) range	9,340 – 10,420 Kcal/SCM (1,050 – 1,170 BTU/SCF)
Methane	not less than 85.0 Mol %
Ethane	not more than 9.2 Mol %
Propane	not more than 3.00 Mol %
Butanes and heavier	not more than 2.00 Mol %
Pentanes and heavier	not more than 0.25 Mol %
Nitrogen	1.0 molecular %
Total Sulphur	10.0 ppm (w)
Sulphur in form of Hydrogen Sulphide	10.0 ppm (w)
Maximum variation in Wobbe Index (WI) [WI = LHV (Volumetric Basis / (Specific Gravity w.r.t. Air) ^{0.5}]	+/- 5.0 %
Contaminants	
(a) Trace Metals	
i. Pb + Zn	0.50 ppm (w)
ii. Na + K	0.30 ppm (w)
iii. Vanadium	0.50 ppm (w)
iv. Calcium	2.0 ppm (w)
v. Magnesium	2.0 ppm (w)
vi. Sum of heavy metals (Hg+V+Pb+Zn+Ni+Others)	1.0 ppm (w)
(b) Solids / Particulates	
i. Total for particle size up to 10 micron	
ii. For 2 micron < d < 10 micron	20.0 ppm (w)
iii. For particle size greater than 10 micron	1.50 ppm (w)
	0.30 ppm (w)
(c) Liquid contents	
	Nil
(d) Moisture	
	112 kg/million SCM
Hydrogen content	1.00 % (by volume)
Acetylene (C ₂ H ₂)	0.10 % (by volume)
Higher Hydrocarbons for n>=3	10.0 % (by volume)

Summer from March to October
 Summer from March to October
 Winter from November to February

(PP - 5.0 degrees C)
 (CP - 0.0 degrees C)
 (PP - 10.0 degrees C)

Getting in touch with this company!

Matching opportunities utilizing artificial intelligence

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